

## Practice Management

Are you seeking to drive profitability and efficiency year over year over year?

This solution utilizes data to properly staff cases and to ensure proper leverage of associates to partners, provides insight into firm profitability to help make the strategic management decisions in the future, and measures costs to budget for a case, including estimates to complete vs remaining budget to ensure matters are finishing on time and on budget. This solution is a comprehensive approach to help drive profitability and efficiency year over year.



### Measures

- Hours
- Realization
- WIP (unbilled time)
- A/R (billed time)
- Write ups (downs)
- Headcount
- Write Offs
- FTE
- Profitability

### Dimensions

- Time
- Client
- Matter
- Matter Status
- Timekeeper
- Timekeeper Role/Type
- Attorney Type
- Billable/Non-Billable
- Fees/Costs

**Q: What are Quick Start Apps?**  
A: Proven solutions that clients trust, implemented in as little as 4 weeks

**Available in the Cloud or On-Premise**

Contact us to schedule a discovery session today  
Call 866-826-7075 x 797 or visit [www.waypointco.com](http://www.waypointco.com)

Waypoint Consulting, is a leading provider of Data Management and Analytics solutions. We have an impeccable track record with a blend of business knowledge, technical skills and consulting expertise that translates into more value and less risk for our clients. With more than 18 years of experience, we are recognized among the most reputable analytic solution providers in the U.S. today.